

Message Text

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ACTION EB-07

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C O N F I D E N T I A L MOSCOW 3063

E.O. 11652: GDS

TAGS: ESTC, ETRD, UR, US

SUBJECT: EXPORT LICENSES - MATERIALS TESTING SYSTEMS INC.

EXCON FOR COMMERCE/BEWT/OEA/WALINSKY

1. REPRESENTATIVE OF MTS SYSTEMS INC (MINNEAPOLIS) CONTACTED COMATT MARCH 6 REGARDING STATUS OF EXPORT LICENSES FOR TESTING SYSTEMS DISPLAYED AT MTS EXHIBITION IN MOSCOW DURING OCTOBER 1974 AND SUBSEQUENTLY SOLD TO SOVIETS. TWO SYSTEMS IN QUESTION, VALUED AT APPROXIMATELY DOLLARS 600,000, CURRENTLY IN MOSCOW CUSTOMS STORAGE, ALTHOUGH MTS HAS RECEIVED FULL PAYMENT FROM MASHPRIBORINTORG. EXPORT LICENSE APPLICATIONS, ACCORDING TO MTS REP, WERE FILED WITH OEA IN LATE DECEMBER OR EARL JANUARY (BIC CASE NUMBER 147160), BUT MTS HAS BEEN ADVISED THAT DUE TO FACT THAT MINI-COMPUTER (DEC PDP 11/05) INCLUDED IN SYSTEM, DELAY OF THREE MONTHS LIKELY. END-USER OF BOTH SYSTEMS IS MOSCOW INSITUTE OF MACHINE BUILDING.

2. MTS IS CURRENTLY IN NEGOTIATIONS WITH SOVIETS FOR ADDITIONAL THREE MILLION DOLLAR SALE, AND DELAYS IN LICENSING OF PREVIOUSLY SOLD EQUIPMENT IS CAUSING PROBLEMS FOR COMPANY. MORE EXPEDITIOUS HANDLING OF APPLICATION THAN CURRENTLY PLANNED WOULD BE HELPFUL FOR MTS.
STOESSEL

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